

SJS SOLUTIONS CERTIFIED PARTNER PROGRAMME

Membership benefits and programme overview

					
BENEFITS OF BECOMING AN OPTYMYSE/SJS CERTIFIED PARTNER:					
<ul style="list-style-type: none"> • Max 10% Finders Fee. • Non-clickable reseller logo and link featured on SJS Solutions website. • Bronze partner badge to add to your website and marketing materials. • SJS have direct relationship with customer. • Once the customer pays SJS, SJS will pay customer finders fee within 30 days. • No recurring revenue. • 1-hour product training for up to 3 people. 		<ul style="list-style-type: none"> • Fixed margin rate. • 1-hour sales & product training session up to 5 people. • 1-hour training on how to use neuroscience to sell more contact center for up to 5 people. • Certificate of course completion. • Clickable reseller logo and link featured on SJS Solutions website. • Inclusion in one annual promotional email campaign a year. • Announcement via Social Media Platforms. • Silver partner badge to add to your website and marketing materials. • Limited branded demonstrations. • 50% discount on Optymyse Software. 		<ul style="list-style-type: none"> • Lead-sharing. • Performance-linked margin. • Unlimited access to marketing material customisation and joint marketing activities. • 2-hour sales and product training session (min. 5/max. 10 people) • 2-hour training on how to use neuroscience to sell more contact center. (min. 5/max. 10 people. Includes killer sales questions. • Certificate of course completion. • Clickable reseller logo and link featured on SJS Solutions website. • 70% discount on Optymyse Software. • Unlimited branded demonstrations. • Gold partner badge to add to your website and marketing materials. • Bi-annual Sales team review. 	
Margin:	15% (fixed)	Margin:	25%	Margin:	Min 30% (negotiable)*
Annual membership fee:	£999	Annual membership fee:	£999	Annual membership fee:	£999

SJS reserve the right to remove certification and or modify margins if targets are not met or the reseller does not attend training or promote Optymyse in the appropriate manner.

*Actual margin earned will be dependent on meeting pre-agreed deployment targets.